



Daron C. Campbell

Real Estate Sales | Investment | Coaching |
Certified A.I. Specialist and Automation
Specialist

PROFESSIONAL EXPERIENCE

Daron Campbell and Associates, LPT Realty

March/2025–Present

Senior Level Sales Associate/Team Leader

Duties include: Institutional and high-net worth Client development, oversight of a highly successful team of real estate agents as well as leading recruitment efforts to grow the team and brokerage nationally.

President, Daron Campbell Coaching

January/2012–Present

Professional Speaker, Coach and Trainer

Duties include: Speaking, coaching and training at real estate brokerages as well as associations, meetings and trade shows. Recognized in the real estate industry as a leading inspirational motivator, as well as a highly sought- after trainer and teacher of technology tools used to help real estate agents grow and find consistent, predictable success.

Managing Director, Globl Real Estate and Development

May/2017–October 2024

Sales Manager, Sales Coach and Team Leader

Duties include: Execution of Company's long-term growth strategy, Conducting Sales meetings, motivating the sales force comprised of more than 100 agents, Recruitment, training and retention of new agents, as well as responsibility for growth of revenue, profitability and oversight of P&L.

PROFILE

Daron C. Campbell is a 33 year, highly accomplished real estate professional with more than \$4 billion in personally closed transactions. Additionally, Daron is also a highly sought-after speaker, coach and trainer to real estate professionals and investors.

CONTACT

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PROFESSIONAL/PHILANTHROPIC ASSOCIATIONS

Young Presidents Organization
Beverly Hills (Former Chapter
Chair)

Beverly Hills Chamber of
Commerce

NAHREP - Coach of the Year

Chairman Jackie Robinson
Foundation Scholarship
Committee

Black Sports Agents Association

UCLA Alumni (Bruin Professionals)

HOBBIES

Writing/Publishing
Home Renovation House Flipping
Exotic Cars

Senior Agent, President, Apartment Sales Group, Keller Williams

January/2010-April/2017

Sales Agent, Productivity Coach

Duties include: Real Estate Sales of apartment complexes, luxury homes and income producing properties. Institutional client development and expansion of the commercial division. Additionally, served as productivity coach for more than 40 real estate agents.

Managing Partner, Re/MAX OTB, President Apartment Sales Group

January/2000-December 2009

Sales Agent, Co-owner, Productivity Coach

Duties include: Implementation and execution of the company's long-term strategic plan which resulted in status as fastest growing commercial real estate company in Los Angeles 7 consecutive years. Leadership of the Sales Team, recruitment and training of new associates, oversight of the Profit and Loss Statement and development of new business

EDUCATION

UCLA

Sept/1985 – June/1989

Bachelor of Arts, Economics/Jackie Robinson Scholar,
CSF Scholar