



# Bob Lachance

## Connect with Bob:

[bob@revaglobal.com](mailto:bob@revaglobal.com)

[www.revaglobal.com](http://www.revaglobal.com)

[www.linkedin.com/in/boblachance](http://www.linkedin.com/in/boblachance)

[www.facebook.com/robert.lachance.10](http://www.facebook.com/robert.lachance.10)

860-680-1169



## BIO

Bob Lachance is a nationally recognized speaker, mentor, and trainer who specializes in helping customers build their businesses through automation and outsourcing. Bob currently owns four businesses and helped start one of the nation's largest real estate coaching programs. A Bristol, CT native, Bob played ice hockey and went on to play at Boston University, playing a vital role in their 1995 National Championship. With only two classes left to graduate in his senior spring, Bob left school to pursue a professional hockey career where he played 4 years in the US and 4 years in Europe.

At 30 with his pro hockey career over, he self-educated himself in real estate and began his career in the trenches as a real estate investor. He acquired his first flip in 2004 and has done over 1,500 transactions since then. He has also started 2 very successful real estate coaching programs, 3 virtual assistant staffing companies, and much more. Bob is the owner of REVA Global LLC which focuses on offering trained real estate virtual assistants to real estate professionals. Over the years he has experienced various setbacks where others would have simply thrown in the towel. Through the ups and downs both in business and life, his humble commitment to the daily process is something listeners can gravitate towards.

## Interview Topics:

- How to Do More While Working Less With VAs
- Real Estate Investing for the Fatigued Entrepreneur
- Scaling When your Business is Bootstrapped
- Team Building for Entrepreneurs
- Acquisitions: How To Outsource 90% of the Heavy Lifting
- Up Your Operational Efficiency Without the Overwhelm

## Sample Questions:

- 1 How can trained Virtual Assistants help you save time and grow your business?
- 2 What are the best tasks to offload to a Virtual Assistant when getting started?
- 3 How do you use Virtual Assistants in your real estate business that led you to over 150 deals last year?
- 4 What should I look for when hiring my first VA?
- 5 How are your Virtual Assistants managed?